

February 2013

Dear Interior Designer,

**Rug Trends: Direct from the**  
**Largest Rug Show in the World!**

I am just back from my annual buying trip to India to buy direct from weavers and then to Europe for Domotex, for the largest international rug show.

I'm very excited about the rugs I saw at the show and also what I bought in India. There are many strong, new rug trends that I feel will be very fashionable here in Hampton Roads.

- **Bright Transitional Rugs:** We are all familiar with the softer "Pottery Barn" look in transitional rugs. But now these patterns are being given a splash of color! *Neon, Bold and Fun* colors will help give any transitional room the pop that it needs.
- **Moroccan "look":** Many rug magazines are featuring the Moroccan style. I bought many of these plush, rustic rugs directly from the Moroccan weavers and I got a great price. They are gorgeous!
- **Sari Silk:** Come see our latest collection of magnificent rugs in strong, luminescent colors made from Sari Silk. Yes, they are made from the left over silk from the famous Indian saris. These beautiful rugs can turn a room design into a one of a kind show piece.



My next 2 containers full of rugs will be arriving soon and we will keep you posted.

Please keep us in mind when shopping for your clients. We are always happy to assist you by delivering a variety of rugs to your client's location and positioning them for your "approval" viewing at no charge. And as always we offer a **competitive Interior Design Commission**. I look forward to showing you the new collection of rugs.

Regards,

*Mark*